Let's break it down...

## Yacht Charter Basics 101

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#### Crewed Yacht Charter

= a "term" charter or hiring/ renting a yacht and crew for a specified consecutive number of days, weeks or months & traveling to island or coastal destinations



## HOW LONG

Charter Rates are presented based on **7-night** trips.

Charters can be offered for several consecutive months often not less than 5 nights.

However, many yachts will consider inquiries of ANY length of charter and will evaluate an appropriate rate. \*Charters less than 6 nights will often reflect a premium, termed "short charter"



#### HOW MANY GUESTS

We can accommodate any size of group.

A single private yacht typically accommodates 2-12 guests in up to 6 cabins.

To accommodate large groups or families, if there is not an appropriate larger option in the area, we typically charter more than one yacht to cruise together (in "tandem").

Larger yacht exceptions exist able to exceed 12 under different regulations.



## TYPES OF CHARTER

INCLUSIVE crewed yacht charter

PLUS EXPENSES / APA crewed yacht charter

CAPTAIN -ONLY yacht charter

BAREBOAT yacht charter



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#### **INCLUSIVE** Crewed

Typically applies to yachts in the Caribbean, with some destination exceptions

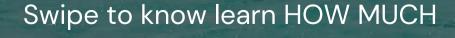
- Simply speaking includes Yacht, Crew, Meals designed to your preferences, Open Bar, Yacht Amenities, water equipment and toys
- All provisioning, cooking, cleaning, and boat operations will be taken care of by your crew.
- Your preferences, desires and needs for the charter are communicated and catered to throughout the charter



### PLUS EXPENSES / APA

Worldwide yacht charters and large yacht charters in Caribbean

- = Base Charter Rate + APA
- Base Charter Fee covers the cost of the yacht, charter, equipment and crew
- APA ("plus expenses"): Advanced Provisioning Allowance
  - paid in advance, typically assessed between 20-40% of base rate.
  - APA covers expenses in addition to base fee, food and beverage provisions, additional amenities, fuel, marina, customs, transport, and more (APA account will be kept on charter, excess will be returned to client at end of charter)



# CHARTER COSTS NOT INCLUDED in pricing

- Crew Gratuity
- Flights

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- Trip / Travel Insurance
- Relocation of Yacht \*
- Land Transportation , Excursions \*
- SCUBA diving & scuba equipment \* (if not otherwise offered)
- Premium Beverages\*
- Dockage \*
- Other similar expenses, optional and incurred by the charter guests
- Some yachts do charge for cruising permits/taxes, customs

\*If applicable



Please reach out directly (DM) or comment below with additional questions, inquiries or thoughts